

## Sr. Commercialization Scientist

### About The Role

As a Commercialization Scientist, you will be responsible for successfully leading all aspects of new product scale up and commercialization at Rubix Foods' Contract Manufacturing ("Co-Man") facilities. This position works closely with other cross-functional teams including R&D, QA and Supply Chain to coordinate production. It also works closely with the Sales teams to address customer inquiries and concerns.

This position is directly responsible for overseeing transition from small pilot scale prototypes to full scale production. It is responsible to ensure that commercialized product (s) meet customer's expectations from a product quality and performance point of view.

To be successful, you must be organized and proficient in managing multiple projects at different stages in the Commercialization process. In this role, you must be efficient in communication across multiple teams and technical backgrounds. Due to the nature of production scheduling, you must also be flexible in your travel schedule based on production needs and execute with differing timelines.

### What will I be doing?

- Work closely with Innovation and R&D teams to understand new initiatives. Determine commercialization needs for these new initiatives and translate them into manufacturing processes based on Co-Man's capabilities.
- Create manufacturing document and review with cross-functional team members to assure that all necessary information has been captured accurately. Work closely with the Co-Man's team to align and implement manufacturing documentation in their system.
- Successfully execute scale up of new products from benchtop to production level by partnering with Rubix cross-functional and Co-Man's teams.
- Collaborate with cross-functional teams to address product manufacturing concerns pre- and post-scale up.
- Provide support to Sales team members with customer documentation and samples from initial commercialization runs. Be a pivotal technical support resource on new products in the commercialization process.
- Capture observations and findings from initial commercialization runs. Review findings with cross-functional teams and prepare a summary report as part of project transition from commercialization to QA as a fully-commercialized operational product.
- Monitor status of active commercialization projects and assess critical milestones to successfully complete project in an allotted timeframe.
- Mentor junior commercialization scientists as needed.

## Essential Duties

- Weekly reporting on the status of active products in the commercialization process.
- Assess production concerns through benchtop and pilot scale testing
- Evaluate approved product formula with the guidance of R&D to learn key product attributes and address any potential hurdles from commercialization process.
- Coordinate with R&D, QA, and Supply Chain to ensure accurate information is published to the customer and the manufacturing facility.
- Complete and publish customer documentation on product attributes.
- Support sample needs from Sales and customers.
- Manage product approval process internally and with customers.
- Live by the Rubix Core Value Blocks: You must be Bold, a Leader, Open-minded, Creative, Knowledgeable, and Selfless.

## Qualifications

- Location: This is an in-office role based in Jacksonville, Florida.
- Education: Bachelor's Degree in Food Science or related field. Master's Degree preferred.
- Experience: 5+ years of experience from product development to scale up in the manufacturing environment is required.
- Experience with dairy product formulation and scale up is a plus.
- Organizational Skills: Requires an organized thought process to all steps of the commercialization process. Must be able to prioritize and handle multiple projects at the same time. Strong project management skills needed.
- Communication Skills: Must have the ability to communicate effectively across multiple departments.
- Technical Skills: Ability to use technical data and resources during scale up in manufacturing environment to troubleshoot manufacturing challenges impacting finished product quality.
- Leadership Skills: Must be able to understand the needs of the project and utilize resources in all departments to bring project to completion. Has the ability to guide team members and influence decision making.
- Travel: Up to 60% domestic travel may be required.
- Supervisory Responsibilities: This role does not have direct reports.

## Here are some perks you can enjoy when joining our team:

- Medical, Dental, Vision Insurance
- Telehealth-for you and your family
- Best in Class Sick and Paid Time-Off (PTO)
- Matching 401(k)
- Career growth & development
- Recognition and rewards programs
- And so much more



## **What will it be like to work for Rubix Foods?**

At Rubix, we believe big problems lead to big opportunities. We're a team of movers, shakers and tastemakers from all walks of the industry ecosystem and together, we tackle some of the toughest challenges in food – from research to rollout – at unparalleled speed. That's why so many of the biggest, most exciting brands in the world come to us for their flavor and ingredient needs... Their problems give us purpose. In fact, we love problems so much, we built a place to chew on them every day. Our new 50,000 sq. ft. first-if-its-kind Innovation Center is a foodie's playground, fostering greater creativity, collaboration and possibilities in the development of food. And we're filling it with the best and brightest minds in the biz. Do you love problems? Good. You might be one of us. #WeLoveProblems