

## Sr. Commercialization Scientist

### About the Role

As a Sr. Commercialization Scientist, you will be responsible for successfully leading all aspects of new product scale up and commercialization at Rubix Foods' contract manufacturing ("Co-Man") facilities. This position works closely with other cross-functional teams including R&D, QA and Supply Chain to coordinate production. It also works closely with the Sales teams to address customer inquiries and concerns.

This position is directly responsible for overseeing transition from small pilot scale prototypes to full scale production. It is responsible to ensure that commercialized product(s) meet customer's expectations from a product quality and performance point of view.

To be successful, you must be organized and proficient in managing multiple projects at different stages in the Commercialization process. In this role, you must be efficient in communication across multiple teams and technical backgrounds. Due to the nature of production scheduling, you must also be flexible in your travel schedule based on production needs and execute with differing timelines.

### Key Responsibilities

- Work closely with Innovation and R&D teams to understand new initiatives. Determine commercialization needs for these new initiatives and translate them into manufacturing processes based on co-man's capabilities.
- Create manufacturing documents and review with cross-functional team members to assure that all necessary information has been captured accurately. Work closely with the co-man's team to align and implement manufacturing documentation in their system.
- Successfully execute scale up of new products from benchtop to production level by partnering with Rubix cross-functional and co-man's teams.
- Collaborate with cross-functional teams to address product manufacturing concerns pre and post-scale up.
- Provide support to Sales team members with customer documentation and samples from initial commercialization runs. Be a pivotal technical support resource on new products in the commercialization process.
- Capture observations and findings from initial commercialization runs. Review findings with cross-functional teams and prepare a summary report as part of project transition from commercialization to QA as a fully-commercialized operational product.
- Monitor status of active commercialization projects and assess critical milestones to successfully complete project in an allotted timeframe.
- Mentor junior commercialization scientists as needed.

## Essential Duties

- Weekly reporting on the status of active products in the commercialization process.
- Assess production concerns through benchtop and pilot scale testing.
- Evaluate approved product formula with the guidance of R&D to learn key product attributes and address any potential hurdles from commercialization process.
- Coordinate with R&D, QA, and Supply Chain to ensure accurate information is published to the customer and the manufacturing facility.
- Complete and publish customer documentation on product attributes.
- Support sample needs from Sales and customers.
- Manage product approval process internally and with customers.

## Qualifications

- Location: Remote
- Education: Bachelor's Degree in Food Science or related field. Master's Degree preferred.
- Experience: 5+ years of experience from product development to scale up in the manufacturing environment is required.
- Experience with dairy product formulation and scale up is a plus.
- Organizational Skills: Requires an organized thought process to all steps of the commercialization process. Must be able to prioritize and handle multiple projects at the same time. Strong project management skills needed.
- Communication Skills: Must have the ability to communicate effectively across multiple departments.
- Technical Skills: Ability to use technical data and resources during scale up in manufacturing environment to troubleshoot manufacturing challenges impacting finished product quality.
- Leadership Skills: Must be able to understand the needs of the project and utilize resources in all departments to bring project to completion. Has the ability to guide team members and influence decision making.
- Travel: Up to 50% domestic travel may be required.
- Supervisory Responsibilities: This role does not have direct reports.

## About Rubix Foods

Rubix Foods is a full-service product development house with end- to-end manufacturing capabilities. We blend culinary creativity, food science, and consumer intelligence to fuel innovation for the industry's most exciting, high-momentum brands. From concept to commercialization, we streamline and accelerate the entire product development journey – delivering white-glove service, disciplined execution, and consistent results that raise the bar every time.

**Our Vision:** To be the food industry's first call – known for our speed, trusted for our quality, and chosen for our reliability.



**Our Mission:** To solve the food industry's toughest problems – creatively, collaboratively, and with unrivaled speed and execution.